



# TECHNO ELECTRIC & ENGINEERING COMPANY LTD.



Corporate Office : " Park Plaza " 71, Park Street, Kolkata - 700 016

## UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE QUARTER ENDED 31st DECEMBER' 2011 (₹ in Lacs)

SL. NO.	PARTICULARS	STANDALONE					CONSOLIDATED						
		Quarter Ended			Nine months ended		Previous Year ended 31.03.2011 (Audited)	Quarter Ended			Nine months ended		Previous Year ended 31.03.2011 (Audited)
		31st	30th	31st	31st			31st	30th	31st	31st		
		December	September	December	December		December	September	December	December			
2011	2011	2010	2011	2010	2011	2011	2010	2011	2010				
01	(a) Net Sales /Income from Operation	14,743.69	20,063.96	14,901.98	52,019.73	48,771.92	68,110.81	16,837.30	23,899.77	15,264.93	59,590.97	51,876.47	71,476.79
	(b) Other Operating Income	-	-	-	-	-	-	134.06	316.40	-	568.01	-	184.24
		<b>14,743.69</b>	<b>20,063.96</b>	<b>14,901.98</b>	<b>52,019.73</b>	<b>48,771.92</b>	<b>68,110.81</b>	<b>16,971.36</b>	<b>24,216.17</b>	<b>15,264.93</b>	<b>60,158.98</b>	<b>51,876.47</b>	<b>71,661.03</b>
02	Expenditure												
	a ) (Increase)/decrease in inventories	(65.92)	(23.50)	(216.49)	(308.91)	286.60	(135.31)	(65.92)	(23.50)	(216.49)	(308.91)	286.60	(135.31)
	b ) Consumption of Materials, Stores & Services	9,369.11	13,589.42	9,683.42	35,070.27	32,722.44	47,091.48	9,369.11	13,589.42	9,683.42	35,070.27	32,722.44	47,091.48
	c ) Purchase of Traded Goods	-	-	-	-	-	-	-	-	-	-	-	-
	d ) Employees Cost	631.56	532.87	510.86	1,735.81	1,490.79	2,046.67	636.00	537.32	510.86	1,748.32	1,490.79	2,050.27
	e ) Depreciation	376.87	374.95	375.65	1,126.44	1,121.10	1,505.11	1,623.33	1,422.66	768.15	4,001.90	2,298.59	3,076.36
	f ) Other Expenditure	1,621.06	1,586.15	1,492.82	4,366.42	3,638.32	6,023.86	1,812.02	1,631.15	1,562.59	4,638.70	3,907.64	6,307.42
	g ) Total	<b>11,932.68</b>	<b>16,059.89</b>	<b>11,846.26</b>	<b>41,990.03</b>	<b>39,259.25</b>	<b>56,531.81</b>	<b>13,374.54</b>	<b>17,157.05</b>	<b>12,308.53</b>	<b>45,150.28</b>	<b>40,706.06</b>	<b>58,390.22</b>
03	Profit from Operation before Other Income, Interest & Exceptional Items (1-2)	2,811.01	4,004.07	3,055.72	10,029.70	9,512.67	11,579.00	3,596.82	7,059.12	2,956.40	15,008.70	11,170.41	13,270.81
04	Other Income	513.42	684.70	1,019.54	1,515.95	2,355.63	2,766.52	560.86	688.66	1,019.66	1,567.35	2,357.47	2,768.35
05	Profit from Operation before Interest & Exceptional Items (3+4)	3,324.43	4,688.77	4,075.26	11,545.65	11,868.30	14,345.52	4,157.68	7,747.78	3,976.06	16,576.05	13,527.88	16,039.16
06	Interest	534.78	636.48	907.64	1,943.53	1,566.18	1,824.56	1,274.06	796.76	1,025.10	2,932.01	1,958.16	2,318.31
07	Profit after Interest but before Exceptional Items (5-6)	2,789.65	4,052.29	3,167.62	9,602.12	10,302.12	12,520.96	2,883.62	6,951.02	2,950.96	13,644.04	11,569.72	13,720.85
08	Exceptional Items (Income) / Expenses	-	302.22	-	265.52	(35.60)	(80.00)	-	302.22	-	265.52	(35.60)	(80.00)
09	Profit from Ordinary Activities before Tax (7-8)	2,789.65	3,750.07	3,167.62	9,336.60	10,337.72	12,600.96	2,883.62	6,648.80	2,950.96	13,378.52	11,605.32	13,800.85
10	Tax Expenses												
	Current Tax	558.15	750.30	630.99	1,868.05	2,060.36	2,514.83	576.95	1,330.27	587.81	2,676.74	2,313.00	2,525.51
	Deferred Tax	1.94	0.15	2.56	6.50	3.13	(2.91)	1.94	0.15	2.56	6.50	3.13	(2.91)
11	Net Profit from Ordinary Activities after Tax (9-10)	<b>2,229.56</b>	<b>2,999.62</b>	<b>2,534.07</b>	<b>7,462.05</b>	<b>8,274.23</b>	<b>10,089.04</b>	<b>2,304.73</b>	<b>5,318.38</b>	<b>2,360.59</b>	<b>10,695.28</b>	<b>9,289.19</b>	<b>11,278.25</b>
12	Extraordinary Items (Net of Tax expenses)	-	-	-	-	-	-	-	-	-	-	-	-
13	Net Profit for the period ( 11-12 )	2,229.56	2,999.62	2,534.07	7,462.05	8,274.23	10,089.04	2,304.73	5,318.38	2,360.59	10,695.28	9,289.19	11,278.25
14	Minority Interest	-	-	-	-	-	-	2.54	79.59	-	82.13	-	-
15	Net Profit for the period after transfer to Minority Interest (13-14)	2,229.56	2,999.62	2,534.07	7,462.05	8,274.23	10,089.04	2,302.19	5,238.79	2,360.59	10,613.15	9,289.19	11,278.25
16	Paid-up Equity Share Capital (Face Value Rs. 2/-)	1,141.82	1,141.82	1,141.82	1,141.82	1,141.82	1,141.82	1,141.82	1,141.82	1,141.82	1,141.82	1,141.82	1,141.82
17	Reserves excluding Revaluation Reserve as per Balance Sheet of previous accounting year	-	-	-	-	-	44,632.69	-	-	-	-	-	55,073.46
18	Basic & Diluted earning per share (Rs.)	<b>3.91*</b>	<b>5.25*</b>	<b>4.44*</b>	<b>13.07*</b>	<b>14.49*</b>	<b>17.67</b>	<b>4.03*</b>	<b>9.18*</b>	<b>4.13*</b>	<b>18.59*</b>	<b>16.27*</b>	<b>19.75</b>
19	Public Shareholding												
	- Number of Shares	25708277	25708277	25708277	25708277	25708277	25708277	25708277	25708277	25708277	25708277	25708277	25708277
	- Percentage of Shareholding	45.03	45.03	45.03	45.03	45.03	45.03	45.03	45.03	45.03	45.03	45.03	45.03
20	Promoters and Promoter group Shareholding :												
	a ) Pledge/Encumbered												
	- Number of Shares	-	-	-	-	-	-	-	-	-	-	-	-
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group )	-	-	-	-	-	-	-	-	-	-	-	-
	- Percentage of Shares (as a % of the total share capital of the Co.)	-	-	-	-	-	-	-	-	-	-	-	-
	b ) Non-encumbered												
	- Number of Shares	31382923	31382923	31382923	31382923	31382923	31382923	31382923	31382923	31382923	31382923	31382923	31382923
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group )	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
	- Percentage of Shares (as a % of the total share capital of the Co.)	54.97	54.97	54.97	54.97	54.97	54.97	54.97	54.97	54.97	54.97	54.97	54.97

\* Not Annualised

### Notes :

- The above results were reviewed by the Audit Committee and approved by the Board of Directors at their respective meeting held on 11th February, 2012 and a limited review of the same has been carried out by the Statutory Auditors of the Company.
- The number of Investor complaints pending at the beginning of the quarter - Nil, received - Nil, disposed off - Nil and lying unresolved at the end of the Quarter - Nil.
- Exceptional Item represents mark to market provision for foreign currency exposure.
- Figures for the previous corresponding period have been regrouped/rearranged, wherever considered necessary.

### Segment wise Revenue, Results and Capital Employed ( by Business Segment )

(₹ in Lacs)

SL. NO.	PARTICULARS	STANDALONE					CONSOLIDATED						
		Quarter Ended			Nine months ended		Previous Year ended 31.03.2011 (Audited)	Quarter Ended			Nine months ended		Previous Year ended 31.03.2011 (Audited)
		31st	30th	31st	31st			31st	30th	31st	31st		
		December	September	December	December		December	September	December	December			
2011	2011	2010	2011	2010	2011	2011	2010	2011	2010				
1	<b>Segment Revenue</b>												
	(Net Sales & Income from operations)												
	a) EPC (Construction)	14,487.46	18,772.88	14,284.28	49,420.44	45,740.22	64,882.09	14,487.46	18,772.88	14,284.28	49,420.44	45,740.22	64,882.09
	b) Energy (Power)	256.23	1,291.08	617.70	2,599.29	3,031.70	3,228.72	2,483.91	5,443.29	980.65	10,738.54	6,136.25	6,778.94
	c) Corporate	513.42	684.70	1,019.54	1,515.95	2,391.23	2,766.52	560.86	688.66	1,019.66	1,567.35	2,393.07	2,768.35
	<b>Total Segment Revenue</b>	<b>15,257.11</b>	<b>20,748.66</b>	<b>15,921.52</b>	<b>53,535.68</b>	<b>51,163.15</b>	<b>70,877.33</b>	<b>17,532.23</b>	<b>24,904.83</b>	<b>16,284.59</b>	<b>61,726.33</b>	<b>54,269.54</b>	<b>74,429.38</b>
	Less : Inter- Segment Revenue	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Net Sales &amp; Income From Operations</b>	<b>15,257.11</b>	<b>20,748.66</b>	<b>15,921.52</b>	<b>53,535.68</b>	<b>51,163.15</b>	<b>70,877.33</b>	<b>17,532.23</b>	<b>24,904.83</b>	<b>16,284.59</b>	<b>61,726.33</b>	<b>54,269.54</b>	<b>74,429.38</b>
2	<b>Segment Results</b>												
	a) EPC (Construction)	2,913.91	3,073.00	2,802.40	8,508.98	7,574.73	9,804.34	2,913.92	3,073.00	2,802.40	8,508.98	7,574.73	9,804.34
	b) Energy (Power)	(102.90)	931.06	253.32	1,520.72	1,937.94	1,774.66	682.91	3,986.11	154.00	6,499.71	3,595.68	3,466.47
	c) Corporate	513.42	684.71	1,019.54	1,515.95	2,391.23	2,766.52	560.86	688.67	1,019.66	1,567.35	2,393.07	2,768.35
	<b>Total</b>	<b>3,324.43</b>	<b>4,688.77</b>	<b>4,075.26</b>	<b>11,545.65</b>	<b>11,903.90</b>	<b>14,345.52</b>	<b>4,157.69</b>	<b>7,747.78</b>	<b>3,976.06</b>	<b>16,576.04</b>	<b>13,563.48</b>	<b>16,039.16</b>
	Less:												
	Interest & Finance Charges (Net)	534.78	636.48	907.64	1,943.53	1,566.18	1,824.56	1,274.06	796.76	1,025.10	2,932.01	1,958.16	2,318.31
	Other Un-allocable Expenses ( Net of Un-allocable Income)	-	302.22	-	265.52	-	(80.00)	-	302.22	-	265.52	-	(80.00)
	<b>Total Profit before Tax</b>	<b>2,789.65</b>	<b>3,750.07</b>	<b>3,167.62</b>	<b>9,336.60</b>	<b>10,337.72</b>	<b>12,600.96</b>	<b>2,883.63</b>	<b>6,648.80</b>	<b>2,950.96</b>	<b>13,378.51</b>	<b>11,605.32</b>	<b>13,800.85</b>
3	<b>Capital Employed</b>												
	(Segment Assets less Segment Liabilities)												
	a) EPC (Construction)	4,785.73	5,877.40	2,668.93	4,785.73	2,668.93	2,654.66	4,785.73	5,874.86	2,668.93	4,785.73	2,668.93	2,654.66
	b) Energy (Power)	20,848.88	20,361.25	15,557.04	20,848.88	15,557.04	17,557.73	54,335.11	48,883.78	41,617.54	54,335.11	41,617.54	46,950.06
	c) Corporate	27,601.96	24,768.36	27,060.18	27,601.96	27,060.18	25,562.12	8,357.84	10,417.84	9,695.29	8,357.84	9,695.29	6,610.56
	<b>Total Segment Capital Employed</b>	<b>53,236.57</b>	<b>51,007.01</b>	<b>45,286.15</b>	<b>53,236.57</b>	<b>45,286.15</b>	<b>45,774.51</b>	<b>67,478.68</b>	<b>65,176.48</b>	<b>53,981.76</b>	<b>67,478.68</b>	<b>53,981.76</b>	<b>56,215.28</b>

Registered Office : P-46A, Radha Bazar Lane, Kolkata - 700 001  
Dated : 11.02.2012

By Order of the Board  
( P. P. Gupta )  
Managing Director